Life Is On | Schneider Electric

April 11, 2025

Subject: Price Increase Effective May 1, 2025

To: All Schneider Electric Authorized Distributors

Dear Valued Partner,

As communicated last month, Schneider Electric continues to closely monitor the changing regulatory environment and its impacts on our business operations. Supply chain optimization continues to be of the highest priority however cost pressures being incurred make it necessary to implement a price increase. The current price action impacts the majority of Distribution, Industrial Automation & Control products.

Please see the following details of implementation:

Into-Stock and Pricing Agreements (PA):
For the impacted discount schedules, Into-stock price and direct and indirect PA's will increase by an **average range of 3 to 5%** effective May 1, 2025. Implementation will be accomplished via multiplier changes and net price changes.

Pricing files will be available from MySchneider by April 18, 2025. The options to download are as follows:

Into-stock price files & Discount Sheets:

- *Account Documents* section.
- *Catalog Price File* and selecting 05/01/2025 date.

Indirect Pricing Agreement:

- *Negotiated Pricing File* and selecting Pending option.

Thank you for your continued support and efforts with this price adjustment implementation.

Sincerely,

Shaun MacGarvie
VP, Channel Development Sales

Blair Glass
Pricing Senior Director

Mark Westlake
Pricing Director

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