



March 3, 2025

To all our valued Wattstopper customers and agency partners:

We are writing to inform you of an upcoming adjustment to our pricing structure – a 6% increase across all product lines, effective May 9, 2025. This decision has been made in response to the recent changes in tariff regulations that have significantly impacted our supply chain costs.

Detailed price sheets will be available after April 1, 2025. The last day to submit orders at current list prices is May 8, 2025. Any new orders or quotations created on or after May 9, 2025 will include new pricing.

As Legrand continues to manage the unpredictability of recent political & macroeconomic conditions, we have implemented price increases in attempts to balance market and supply chain shifts.

We remain committed to our partnership and our commitment to providing you with the highest quality products and exceptional customer service.

We understand that price increases are never welcome news, and we assure you that this decision was not made lightly. Please contact your sales representative directly with any questions regarding the price increase or if you need assistance obtaining your pricing files.

Thank you for your continued loyalty and support.

Sincerely,

Bob Bonacci
Senior VP, Sales & Services